

**Indian Institute of Technology Guwahati**  
**Proposal for a New Course/ Revision of a Course**

Course Number & Title: BM 628H & Personality and Assessment	
L-T-P-C: 4-0-0-4	
Type of Letter Grading (Regular Letter Grades / PP or NP Letter Grades): Regular Letter Grades	
Kind of Proposal (New Course / Revision of Existing Course): New Course	
Offered as (Compulsory / Elective): Elective	
Offered to: Masters of Business Administration (MBA)	
Offered in (Odd/ Even / Any): Any	
Offered by (Name of Department/ Center): School of Business	
Pre-Requisite: NIL	
Preamble / Objectives (Optional):	
<p>Course Content/ Syllabus (as a single paragraph if it is not containing more than one subject. Sub-topics/ Sections may be separated by commas(,). Topics may be separated by Semi-Colons(;). Chapters may be separated by Full-Stop(.). While starting with broad heading, it may be indicated with Colon symbol before the topics. For example: Multi-variable Calculus: Limits of functions, Continuity, ..... )</p> <p>Trait and type approach to understand personality; Psychodynamic theories, Id, ego, superego; Role of defense mechanisms, self-regulation and stress; Measurement and assessment, methodological issues; Projective and objective measures of personality like rorschach InkBlot test, picture tests; Personality tests-16 PF, minnesota multiphasic personality inventory and big five traits; Applications of psychological testing and role of assessment centers in the human resource management.</p> <p>Books (In case UG compulsory courses, please give it as "Text books" and "Reference books". Otherwise give it as "References".</p> <p>Texts: (Format: Authors, <i>Book Title in Italics font</i>, Volume/Series, Edition Number, Publisher, Year.)</p> <ol style="list-style-type: none"> <li>Boyle, G. J., <i>The Sage Handbook of Personality Theory and Assessment: Personality Theories and Models</i>:1, 1<sup>st</sup> Edition, Sage, 2008.</li> <li>Boyle, G. J., <i>The Sage Handbook of Personality Theory and Assessment: Personality Measurement and Testing</i>: 2, 1<sup>st</sup> Edition, Sage, 2008.</li> </ol> <p>References: (Format: Authors, <i>Book Title in Italics font</i>, Volume/Series, Edition Number, Publisher, Year.)</p> <ol style="list-style-type: none"> <li>Weiner, I. B., &amp; Greene, R. L., <i>Handbook of personality assessment</i>, 2<sup>nd</sup> Edition, John Wiley &amp; Sons, 2017.</li> </ol>	

Detailed Course Content (Optional) It will not be included in the Courses of Study Booklet		
Sl. No.	Broad Title / Topics	Number of Lectures
1		
2		
3		
4		
5		
Total Number of Lectures =		